

Growing your Small Business with Federal Contracting



**This training is
FREE**

Questions?

Please contact:
Dee Edwards:
dedwards@gcap.org

or Joe Smetek
Joseph.Smetak@sba.gov

Go to our website at:
www.gcap.org to "Become a Client", register for training, find out about PTAC services



USACE South Jetty rehabilitation underway

In fiscal year 2021, Oregon small businesses were awarded over \$1 billion in federal contracts. Join Oregon's Small Business Development Center (SBDC) Network, the Government Contract Assistance Program (GCAP), the Portland District of the U.S. Small Business Administration (SBA) and the Portland District of the U.S. Army Corps of Engineers (USACE) to learn how your small business can sell to the federal government!

US Army Corps of Engineers (USACE) Portland District. With Project offices located along the Willamette and Rogue River Basin, this is an opportunity to engage with the Small Business Specialist for the Portland District. Learn about upcoming opportunities, what NAICS codes are purchased most often and how to best market to the agency. More importantly, participation in the event affords USACE, Portland District after the past two years to

- learn more about the firms that are interested in working with us and their capabilities,
- the challenges being faced by the small business communities in Southern Oregon,
- how USACE, Portland can improve to possibly mitigate those challenges and
- to make a personal connection with the small business advocate for USACE, Portland given her Portland location.

Other Topics to be discussed

Overview of SBDC services and how the SBDC network can help your small business

The "basics" of federal contracting—what you need to do in order to be eligible to sell to the federal government and an overview of GCAP services

An overview of USACE and how to do business with USACE

Federal small business certifications and how the government buys

Attendees will have the opportunity to meet in small roundtables at each session

The locations:

July 19, 2022
8:30 am —11:30 am
SOU SBDC
101 Bartlett
Medford OR

[REGISTER](#)

July 19, 2022
1:00 pm—4:00 pm
Rogue SBDC
3345 Redwood Hwy
Grants Pass OR

[REGISTER](#)

July 20, 2022
10:00 am—noon
Umpqua SBDC
1140 Umpqua College Rd.
Roseburg, OR 97470

[REGISTER](#)